

Open platform that facilitates and simplifies on-demand delivery







€300 M Turnover in 2018

Over **1.000.000 deliveries** in 2018

> 49 offices in **19 Countries**

Global presence

700 employees



Our Customers









European leader in Premium Freight. Flash offers tailor made solutions worldwide, by road and air.

www.flash.global



An App to monitor vehicles and shipments. Improve the communication between shippers and drivers for a better quality of service.

easy2trace.com



Specialized in time critical transports, Schwerdtfeger relies on its strong presence in Germany, with its teams, drivers and partners.

schwerdtfegergmbh.de



Get online access to the biggest european fleet of small vehicles for your urgent and direct deliveries.

roberts.eu



A web based solution to manage all ad hoc transports. Easy4Pro is much more than a TMS.

easy4pro.com

⊼ Easy**2Go**

Online solutions for companies looking to quickly improve their customer logistic experience: first, last mile & direct delivery in Europe.

<u>easy2go.fr</u>

rubiwin

Rubiwin is the pit crew for carriers, offering tools and negotiated deals to save time and money.



A Tool comparing worldwide shipping and tracking solutions for your parcels.

www.upela.com



Online training center creating new horizons for logistics. Set up new standards with attractive and tailor made content.

geniusacademy.eu

YOCTU

Offers a set of basic tools for IT to help companies and startup kickstart their applications

<u>yoctu.com</u>

rubiwin.com



Flash, founder of Redspher

215.500.000€

Turnover in 2018

Over 477 500

Deliveries en 2018

European leader for on demand delivery, Flash digitized his business model quite early, gaining a competitive advantage. Most of its customers are big companies from the automotive and industry business



Flash is historically active in two verticals



Automotive

Significant track-record in the Automotive sector, addressing most leading manufacturers **DIN ISO certification** Online track & trace and booking **Local contacts near production sites in Europe** Competency centers

> Main industrial sectors: Aviation & Aeronautic, Heavy Industry, Agricultural Machine **Specific operating procedures** Night & weekend customer services **Strategic warehouse management** Specific cross dock network

Industry





Schwerdtfeger, newest member

Schwerdtfeger is competitor from Flash which joined the group to leverage the strong complementaries. Schwerdtfeger has a regional customer base while Flash mostly deals with international companies.

Redspher had a lot to offer regarding corporate services. Schwerdtfeger gained modern IT tools to support their international growth



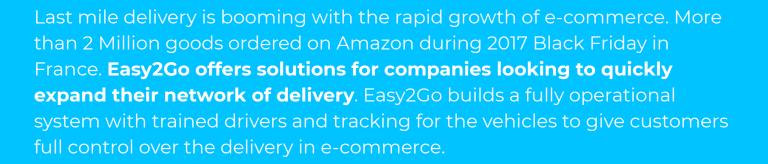
Easy4Pro



scans suppliers to find the best option for on demand delivery. Customizable reports provide valuable Business Intelligence.

Easy4Pro Introduction Video

Easy2Go



Urgent logistics needs can be hurdles for small business and individuals. Thanks to a clear customer portal, Easy2Go makes premium delivery accessible for everyone.

Up to **50.000** parcels delivered daily



Upela

the best option for your parcel

- Simple tool to compare market solution
- Optimization solution to reduce cost of shipping
- Customer service to ensure delivery
- available in most countries in Europe

Solution provider for e-commerce:

All in one solution for e-commerce: picking, warehouse management, packaging, shipping







Roberts.eu

As a freight mover, Roberts.eu targets customers with a high price elasticity, giving them access to a large fleet of vehicles.





Around **15000** courses completed in 2018

> 28 new courses released in 2018

available

Genius Academy

Redspher and its members pride themselves to offer solution tailored to the needs of its customer. This requires **agility to adapt to new standards and procedures.**

Genius Academy, as an online training center has a major role to play in the platform, providing trainings for many coworkers and partners. **Evolving tools and changing needs can be swiftly implemented thanks to Genius Academy.**

Easy2Trace 9

As an **enabler, Easy2Trace connects many different actors of the platform**. A carrier using Easy2Trace, can deliver for Flash, Easy2Go and Easy4pro.

Data is crucial, and Easy2trace is key to acquire reliable and real-time date about transports. Easy to setup and simple to use, Easy2Trace is a valuable asset to all members of the platform.







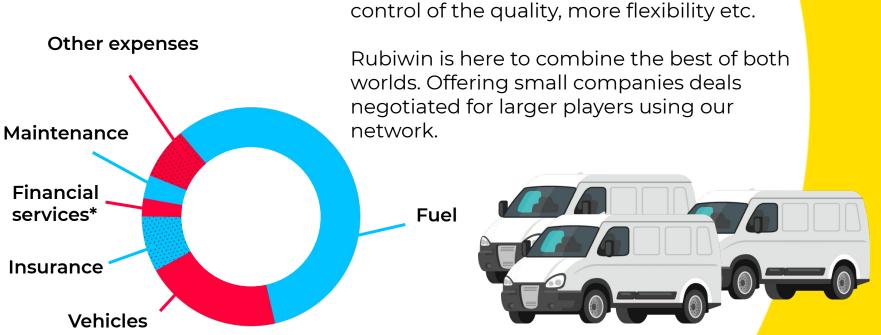


Yoctu is the backbone of Redspher's IT system, providing basic tools to build apps: payment, login, translation, notifications etc.

For companies and startups joining redspher, Yoctu allows them to kick start their app development. Use the tools offered by Yoctu to focus on the added value.



Rubiwin



More than 90% of transport companies

have less than 5 vehicles. The size of these companies brings other advantages: better